



Report Number: QIP-ASR121995

Audit Date : 10 Oct., 2012 Expiry Date : 09 Oct., 2013

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

Company Name : Zhuhai Aowei Electronics Co., Ltd.

珠海市傲威电子有限公司

: http://cnourway.en.made-in-china.com/ Showroom

: 4/F Rirong Road Edifice, No. 291 People's West Road, Xiangzhou, Address

Zhuhai, Guangdong, China

Product : Ink Cartridge, Toner Cartridge, Ink, Photo Paper

has been on site audited for the Following Scope of Activity

1. General Information

2. Foreign Trade Capacity

3. Production Capacity & Quality Control

--- the audit content of this part relates only to its associated enterprise

4. Photos

General Comments:



Zhuhai Aowei Electronics Co., Ltd. is a trading company with 43 employees, which subsidiary company (Kingway Image Co., Ltd.) is a manufacturer 179 employees, and the general name is Ourway Image Co., Ltd. Then Zhuhai Aowei Electronics Co., Ltd. was established in 2006, located in 4/F Rirong Road Edifice, No. 291 People's West Road, Xiangzhou, Zhuhai, Guangdong, China. The company occupy an area of more than 442 square meters. And the main products included: ink cartridge, toner cartridge, ink, photo paper.

Sign for and on behalf of SGS-CSTC Standards Technical Services Co., Ltd.

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SUPPLIER ASSESSMENT REPORT

Audited Company	Zhuhai Aowei Electronics Co., Ltd. 珠海市傲威电子有限公司	
Audited Site:	4/F Rirong Road Edifice, No. 291 People's West Road, Xiangzhou, Zhuhai, Guangdong, China	

Consigner of Assessment	Made-in-China.com		rik ***
Audit Type	☐ Initial Audit	the same	- 459
	⊠ Re-audit		
Valid Date	From 10 Oct., 2012 to 09 Oct., 2013	Verify Report	www.sgs.com
Auditor	Lynn Hu	Reviewed by	Roger Wang

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Part A: General Information

Section 1: Company Overview

bodion is company overview			
1.1 Legal Validity			
Does the company have a valid business license?		Registration Number	44040000185845
Year of established	24 Mar., 2006	Valid Date	24 Mar., 2016
Registered address	4/F Rirong Road Edifice, No. 2 Guangdong, China		-
Actual address	4/F Rirong Road Edifice, No. 2 Guangdong, China	291 People's We	est Road, Xiangzhou, Zhuhai,
Is the annual review done by local authority (Industrial & Commercial Bureau)?	The company passed annual revie	w in 2012	
Registered capital	RMB 500,000		
Name of legal representative	Mr. Zhixiang Zhao		
Business scope	Commercial wholesale, retail (nee laws and regulations may not prol system service		
1.2 Basic Information			
Contact person	Ms. Liu	Email	marketing@outwayink.com
Phone number	0086-756-2628632	Fax number	0086-756-2622492
URL/Web address	http://cnourway.en.made-in-china.c	com/	
Company type	☐ Manufacturer ☐ Trading Company ☐ Combined ☐ Group Corporation		
Type of ownership	 ☑ Limited Company ☐ Public Company ☐ Foreign joint venture ☐ Wholly foreign-owned enterprises 		
Subsidiary company	n Company name: Kingway Image Co., Ltd. The relationship of two companies: ☐ The two companies have the same legal representative ☐ One company has more than 20% of the shares of another company		
Products manufactured / sold scope	Ink Cartridge, Toner Cartridge, Ink, Photo Paper		
1.3 Company Building Information			
According to: ☐ Land certificate ☐ Lease agreement ☐ Observation Estimated on site			
The plant area 442 square meters The land occupies 442 square meters. The offices occupy 442 square meters. The workshops occupy / square meters.			

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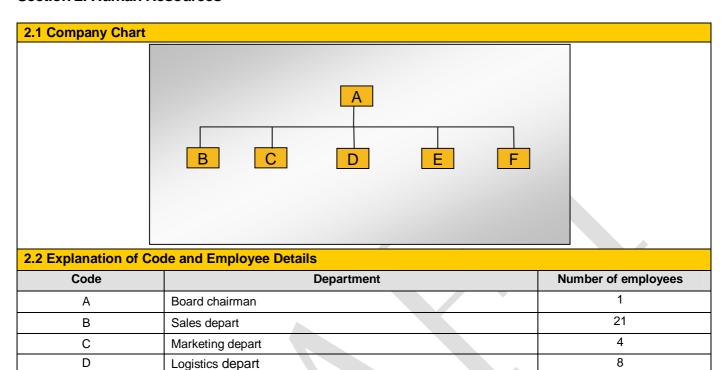
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Section 2: Human Resources



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Title	Full name	Education	Working experience for this trade / total experience
Board chairman	Mr. Zhixiang Zhao	University	12 years

Remark: Above information of key staff was based on interview with company representative.

Admin depart

Financial depart

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Part B: Foreign Trade Capacity

Section 1: Export Overall Situation

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	⊠ Yes □ No
The import and export enterprise code.	4404786472607
The number of foreign trading staff with relevant trading experience.	☐ within 1 year staff ☐ 1-5 years 10 staffs ☐ 6-10 years 11 staffs ☐ over 10 years 1 staff ☐ Total 22 staffs
The language freely used by foreign trade staff	
Annual revenue of previous year	The company did not provide financial report for reference
Annual export revenue of previous year	The company did not provide financial report for reference
Estimated export revenue for this year.	Base on the representative's description, the export revenue target was RMB 150 million in 2012
Overseas agent	Nil
Nearest port	Zhuhai port
Acceptable quotation terms	
Acceptable payment terms	□ LC □ T/T □ D/P □ PayPal
	☐ Western Union ☐ Small-amount payment
Average lead time	□ within 15 workday □ one month □ 2-3 months □ 4-6 months □ 6-12 months □ more time

Section 2: Export Business Capacity

2.1 Market Distribution (please list top three areas)			
Market	Main Product	Main client	
☐ North America			
☐ South America			
☐ Europe			
	Ink Cartridge, Toner Cartridge, Ink, Photo Paper	The company kept it as a secret	
☐ Africa			
☐ East Asia (Japan/ South Korea)			
□ Domestic	Ink Cartridge, Toner Cartridge, Ink, Photo Paper	The company kept it as a secret	
☐ Others			

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Section 3: Supplier Management

3.1 Supplie	3.1 Supplier Management			
Item	Content	Observations /Comments		
1	Does the company establish and implement an effective suppliers' assessment procedure?	 ☐ Have the written procedures and followed records ☐ Have the written procedures but no records ☐ Have relevant records without written procedure ☒ No written procedures or followed records 		
2	Does the company have an updated list of approved suppliers?	 ☐ The approved suppliers list was updated in ☐ Have the written suppliers without approved signature or date. ☐ Provided some suppliers names ☑ No approved suppliers list 		

Section 4: After-sales Service Capacity

4.1 After-sa	1.1 After-sales Service Capacity			
Item	Content	Observations /Comments		
1	Is there a procedure to conduct random product inspection after final packaging in place?	 ☐ Have clear standards and written inspection records ☐ No written standards but had inspection reports ☐ Have the procedures but no inspection records ☑ It's not necessary to carry out the inspection 		
2	Is there a clear procedure for handling customer complaints?	 ☐ Has the clear procedure and followed records ☐ Has the procedure but no written records. ☐ No written procedures or records. 		
3	Can the finished/packaged product be traced by lot identification to the appropriate raw materials test reports?	 ☐ Have the procedures to trace the raw materials. ☐ Can trace main materials ☑ Can trace production date. ☐ Can't trace products 		
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	 ☐ Has the clear procedure and followed records ☐ Has the procedure but no written records. ☒ No written procedures or records. 		

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Part E: Production Capacity & Quality Control

Remark: The audit content of this part relates only to its associated enterprise (Kingway Image Co., Ltd.)

Section 1: Production Capacity



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Welding machine	China	12
Heat-sealed machine	China	54
Ink assembly machine	China	17
Sponge assembly machine	China	8
Printer	China	89
Marking machine	China	2

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Section 2: Production Process Control

2.1 Pro	2.1 Production Process Control			
Item	Content	Observations /Comments		
1	Product R&D capacity	☐ Own brand ☐ ODM ☐ OEM		
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	□ Very tidy☑ Normal□ Need to improve□ Very poor		
3	Are the necessary items /documents provided at appropriate location and under control?	 ☑ Work Instructions /procedures ☐ Workmanship standard /acceptance ☐ Golden sample /Approval sample ☐ Product picture ☐ Verbal by workshop director 		
4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	☐ Has instructions and uniformly followed☐ Has instruction but no written records☐ Materials checked by storage staff		
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	 ☑ Have instructions and uniformly followed ☐ Have instruction but no written records ☐ Finished product checked by packing staff 		
6	What type of inspection is used for finished products?	 ☒ Random inspection ☐ Visual inspection ☒ Function inspection ☒ 100% inspection ☒ Visual inspection ☐ Function inspection 		
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	☑ Marked and segregated☐ Segregated but not marked clearly☐ Not found on site		
8	How are the non-conforming units handled?	☒ Repaired and re-inspection☐ Picked out☐ Used under control☐ Others		

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Part J: Photos

Section 1: Photos of Documents

1.1 Photos of Documents

Description: Business License



Description: Lease Agreement



Description: Export License



Description: Business License (Its Associated Enterprise)



Description: Lease Agreement (Its Associated Enterprise)



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Section 2: Photos of Company

2.1 Photos of Company and Product Sample

Description: Company Gate



Description: Office



Description: Workshop (Its Associated Enterprise)



Description: Company Gate (Its Associated Enterprise)



Description: Workshop (Its Associated Enterprise)



Description: Warehouse (Its Associated Enterprise)



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Description: Showroom





Description: Showroom



Description: Showroom



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